



# Pricing Guidelines

(Revised for Fall 2019)

The following tables list suggested prices. Please note that these are only guidelines. Also keep in mind that premium brands or new items may justify a slightly higher price. As a Kids Haven Consignor, you are in control when it comes to pricing your items. And since you are not only a consignor but in most cases a shopper, a simple rule of thumb to use is, **“Would I pay this price for this item in this condition?”**

<b><u>Clothing:</u></b>	<b>Infants/Toddlers</b>	<b>Kids 5 Yrs. &amp; Up</b>
<b>Pants</b>		
Jeans	\$3-5	\$5-10
Pants	\$3-5	\$5-8
Dress Slacks	\$4-6	\$6-10
Leggings	\$2-4	\$4-6
Sweatpants	\$3-5	\$4-6
Overalls	\$4-6	\$6-10
Skirts	\$3-5	\$4-9
Shorts	\$2-4	\$4-7
<b>Tops</b>		
Long or Short Sleeve Shirt ( <i>Collar, tee, polo, etc.</i> )	\$2-5	\$3-6
Turtlenecks	\$2-4	\$3-5
Sweatshirts	\$3-5	\$4-6
Sweaters	\$4-6	\$5-9
<b>Dresses</b>		
Dresses	\$5-8	\$6-12
Jumpers	\$4-6	\$5-9
Sundresses	\$3-5	\$4-7

<b>Coats</b>		
Winter Jacket	\$8-11	\$8-15
Rain Coat	\$5-8	\$8-12
Denim Jacket	\$5-8	\$7-10
Fleece Jacket / Pullover	\$4-7	\$6-12
Windbreaker	\$4-6	\$7-8
Snow Pants	\$5-6	\$7-8
Snow Suits	\$9-18	\$12-28
Fleece Pram Suit	\$4-8	
Vests (outerwear)	\$4-8	\$7-9
<b>Misc. Clothing</b>		
Onesies ( <i>group to meet \$1.00 minimum</i> )	\$.50-\$.75	
Summer/Winter Hats	\$1-3	
Gloves	\$2-3	\$3-5
Swimsuits	\$2-4	\$3-6
<b>Shoes</b>		
Dress Shoes	\$2-4	\$4-6
Sneakers	\$1-3	\$4-6
Oxfords/Clogs/Loafers	\$3-4	\$4-7
Hiking Boots	\$2-4	\$5-8
Snow Boots	\$3-5	\$4-8
Rain Boots	\$3-4	\$4-6
Sandals	\$2-3	\$3-5
Pool Shoes	\$2-3	\$4-5
Baby Booties	\$2-4	
Slippers	\$2-3	\$3-5

<b><u>Entertainment:</u></b>	<b><u>Suggested Price Range</u></b>
<b>Books</b>	
Hard Cover Books	\$1-5
Soft Cover Books	\$1-2
Books with Sounds	\$3-4
Reference Books	\$2-6
Cloth and Pop-Up Books	\$4-6
Busy Books	\$5-6



